

Until March 20, 2009



Integrating ideas... into business solutions

**TANDBERG SMB PACKAGES...  
SMART... SIMPLE... SECURE...  
AND AFFORDABLE**

In times of financial uncertainty what concerns you most? Tight operating budgets, costs savings, reductions in travel, increasing sales. **TANDBERG** video conferencing can help you reach new markets and compete with companies many times your size without dramatically increasing overheads. Our solutions can deliver more productive, cost-effective communications to ensure you maintain efficient relationships with customers, suppliers, contractors, partners and a wide range of other stakeholders where ever they may be.

**Codian 4203**

*A powerful multimedia conference bridge, delivering high quality voice, video and data.*

*ConferenceMe - Available in software version 3.0*

*Streaming - see related product data sheet for more details*

**Edge 85**

*This high definition unit, when combined with a flat screen or projector, turns a meeting room into an interactive situation room for improved teamwork and accelerated decision-making.*

**Seeing is believing!**

*Call now to see how video can start helping your business.*

Ergoman S.A.

Tel. +30 210 8056 826

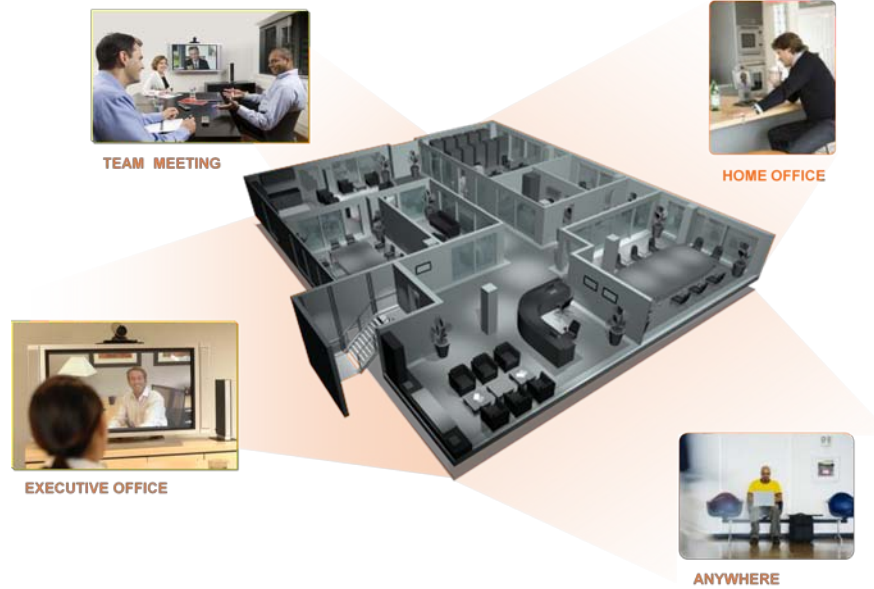
Fax. +30 210 8056 828

E-mail: [sales@ergoman.gr](mailto:sales@ergoman.gr)

[www.ergoman.gr](http://www.ergoman.gr)

**Delivering Results**

Connect voice, video and data and bring your organization closer together, ensuring they are participating from wherever they may be located.



**A cost effective solution**

Our SMB package offers you a cost effective solution which is easy to set up and requires very little training – making it ideal for your organization where capital expenditure and operational costs need to be tightly controlled.



**TANDBERG  
Codian 4203  
Optimal  
Definition MCU**



**6 PC desktop  
(ConferenceMe)**



**Up to 24 streaming  
participants**



**Room System  
Edge-85**

**TANDBERG**

B194203SMB2: Codian 4203 + 2 \* Edge 85: **29.700 €**

B194203SMB4: Codian 4203 + 4 \* Edge 85: **46.050 €**

B194203SMB6: Codian 4203 + 6 \* Edge 85: **62.400 €**

*Mandatory Service – has to be placed with each bundle:*

- Codian 4203: 1.790 €
- Edge 85: 880 € (per unit)

*Optional:*

- Video Firewall Option for Codian 4203: 4.070 €
- 384 kbps ISDN option for Edge 85: 2.000 €
- Installation Fees: Call us for details.

*Above bundles include NPP*

*Prices do not include VAT.*